



# Business Profile

Quality | Efficiency | Service



Domestic & Commercial Air-Conditioning

**CorporateAir**

# SUMMARY



## Who we are

Corporate Air was started in July 2015 by Kurt Norman who has 18 years experience in the air conditioning and refrigeration industry.

Corporate Air is built on high levels of service and personal care to customers. We operate with honesty and constantly strive to provide the highest levels of customer service and satisfaction. We are dedicated to providing the highest quality of installations at the most competitive cost.

Our goal at Corporate Air is to create a lasting professional relationship with our customers. This starts from before the installation with an analysis of our customer's needs to ensure the best suited machinery is selected to satisfy the individual customer's requirements.

Our sales team works closely with our customers on site to firstly ensure the installation is up to our required standards and then is properly handed over. This ensures the customer receives a professionally installed air conditioning system which they are knowledgeable on in terms of properly operating and maintaining.

Our relationship does not end after installation. We have a Service Department under our Service Manager's control to ensure we are able to offer a comprehensive after sales service to our customers. We have refined and developed this process over the years we have been in business and believe we offer a very comprehensive and satisfying air-conditioning solution to our customer's needs.

## Our Vision

At Corporate Air we apply the best practices in our work and our goal is always to aim for the best in all aspects of our business. Our motto is T.E.A.M (Together Everyone Achieves More)

## Our Values

We as a company strive to have integrity in all our business dealings and apply the highest level of ethics and honesty in all that we do.

## Our Quality

We are constantly striving to improve the quality of our products by ongoing research & feedback from you to ensure that you are fully satisfied.

## Our Price

While the cost of everything is escalating we've worked very diligently without compromising the quality of our product ensuring affordable luxury!

# SERVICES



Domestic & Commercial Air-Conditioning

# Corporate Air

## What we do

We specialize in offering the in-house design, supply, installation and maintenance of air-cooled air-conditioning equipment providing innovative air-conditioning solutions for residential & commercial.

Our service team can add value to your air-conditioning through a regular and professional service program thus protecting your investment and increasing the life span of the equipment, reducing unnecessary breakdowns and call outs, as a result helping reduce electrical consumption.

We provide your units with the best possible cleaning and protection to ensure their continued efficiency.

We tailor make the proposed schedule to best suit the individual demands of your units.

## PRODUCTS

MIDEA, CARRIER, DAIKIN, Midwall splits invertor & non - invertor units  
Cassette, Under - Ceiling Units and Ducted Hideaway Units on request

## Services Include:

### *Consultation*

Product advice and site visits to see where you wish to install and advise suitability for the area

### *Supply*

Supply all sizes of Mid wall split units, invertor or non-invertor, cassette or ducted hideaway units

### *Installation*

Installation and commission all air-conditioning units

### *Maintenance*

Schedule a service reminder to maintain your units and avoid you losing your warrantee

### *Repair*

Investigate and diagnose faulty units, advise options quote and repair

# CLIENTS & TEAM



Domestic & Commercial Air-Conditioning

**Corporate Air**

## ▼ Clients Include

- Woolworths - Westville
- Chester Meats - Umbilo
- ABSA - Davenport
- Spar - La Lucia Ridge
- Kingsway Hospital - Amanzimtoti
- Woolworths - Boschoff Street
- TWK Agri PMB/ Howick/ Mooriver
- Rural Metro - PMB/Greytown
- Appelsbosch Hospital - Admin Block
- Jupidex
- St. Johns Village Line Shops
- Garlington
- The Ambers
- JHI Victoria Centre
- St. Anne's College
- Hilltop Office Park
- Midlands Liberty Mall
- Private Customers - Durban/ Ballito/South Coast/ Mtunzini/Pietermaritzburg/Midlands/Kokstad

## ▼ Our Team

### **Kurt Norman** (*Managing Director*)

Qualified as a Technician 26 May 2005  
Ben Booyens & Worked May 2000 - Feb 2007  
London Alfred Mcalpine Business Services March 2007 - 2009  
Action Air January 2011 - May 2015  
Started Corporate Air - July 2015

### **Simone Norman** (*Office Manager/Administrator*)

Qualified November 2004 with HR Diploma  
Worked for US Consulate Nov 1998 - Apr 2015  
Joined Corporate Air Jul 2015

### **Michael John Norman** (*IT, Media, Marketing*)

Architecture BTech Arch.1989-1996  
Graphic Design NatDip.1996-1998  
Online Media, Marketing, Web, IT - Dip. United Kingdom 2003-2009



Domestic & Commercial Air-Conditioning  
**CorporateAir**

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B-BBEE Level I certification - 2016/001700/07

Quality | Efficiency | Service

29<sup>th</sup> May 2018

Letter of recommendation

To who it may concern

This letter serves as a recommendation for Kurt Norman

Kurt has worked in the air-condition industry for several years, both at Ben Booyen and Action refrigeration.

He is competent and honest and a hard working individual. He takes pride in his work.

Kurt is trade tested and has worked in air-condition and refrigeration where he completed breakdowns, installations and sales.

Wishing Kurt all the best for the future.

Should you require further details please don't hesitate in contacting me.

Kind Regards



Clint Teichmann

083 456 2747

Date: 05/06/2018

To whom it may concern

I have had the pleasure of working with Kurt as a colleague and sub contractor from a year in London to several years in Howick. He is a loyal and honest man and produces quality workmanship. He is passionate about his work and relates very well with customers.

Please do not hesitate to call should you require any sort of reference

Many Thanks

Rob Campbell



Member of the PLENNEY GROUP

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4 June 2018

To whom it may concern,

It is my pleasure to recommend Kurt Norman from Corporate Air.

Kurt has been doing work for Jupidex (Pty) Ltd, as well as for me on a personal capacity, for a number of years now. I have found Kurt to be a valuable asset to Jupidex (Pty) Ltd due to his expertise and knowledge. He is dependable, honest and hard working. His skills and work ethic is impressive.

Without any doubt, I highly recommend Kurt to any position he applies himself to in his working field. He is an all-round great and enjoyable person.

Please feel free to contact me at my office, should you like to discuss Kurt's experience further. I'd be happy to extend my recommendation further.



Koot van der Merwe  
Managing Director

31<sup>st</sup> May 2018

To whom it may concern

I am writing to recommend the services of Kurt Norman of Corporate Air.

I use Corporate Air to service and repair the air-conditioners at our offices, and have always been completely satisfied.

Corporate Air does an excellent job, is always punctual, cheerful and reasonably priced.

I strongly recommend Corporate Air for all Office and Household Air Conditioning installations and repairs.

If you have any questions, feel free to contact me.

Yours faithfully



Kathy Brandsma

**From:** Marius van der Watt [mailto:[mvdwatt@twkagri.com](mailto:mvdwatt@twkagri.com)]

**Sent:** Monday, May 28, 2018 1:28 PM

**To:** [info@corporateair.co.za](mailto:info@corporateair.co.za)

**Subject:** Service

Kurt

It is time to service TWK Pietermaritzburg air conditioners again.

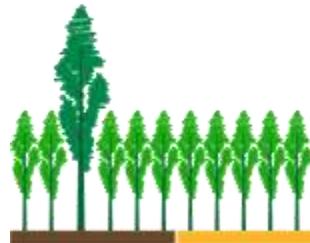
As I am satisfied with your previous service I would like you to service all the units in June 2018.

Please let me have documentation to arrange payment.

Thank you for your personal involvement and supervision.

Regards

**Marius Van Der Watt**  
Branch Manager at Pietermaritzburg TWK Agri (Pty) Ltd.



Trade



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